



## **Press Release**

Rueil-Malmaison, France, April 24, 2006

# **Cisco Systems awards AXIANS with “Customer Satisfaction Excellence”**

*AXIANS, the French market leader in network integration, convergence and security was honored by Cisco Systems after a global customer satisfaction survey.*

AXIANS, the Cisco GOLD Partner specializing in ToIP, Wi-Fi and Security, is now honored with the “Customer Satisfaction Excellence” distinction, the highest level of recognition partners can reach within the Cisco Channel Partner Program.

Each year, Cisco asks its Gold and Silver integrator partners to carry out an assessment of customer satisfaction through surveys.

This assessment relates to Cisco products as well as pre-sales and post-sales services provided by the network integrator. The maximum rating that can be attained is 5. AXIANS obtained a rating of 4.70/5.

The “Customer Satisfaction Excellence” award shows by a gold special star against the integrator/reseller listing on the Cisco Web [www.cisco.com/go/partnerlocator](http://www.cisco.com/go/partnerlocator). Out of 14 Cisco GOLD partners in France, only 8 have obtained this distinction.

### **About AXIANS**

AXIANS acts as an umbrella trademark and brings together the full spectrum of expertise from VINCI Energies in the area of Voice, network and audio-visual integration. The AXIANS offers comprehensive solutions for enterprise communication and brings together 33 business units in 52 locations. From IT networks to telephony solutions to voice/data/image convergence, Axians brings its client a wealth of benefits:

- Strong commitment and responsiveness thanks to our extended footprint at local level.
- State of the art technology through partnerships with leading vendors. AXIANS has earned multiple certifications: Cisco Gold, Alcatel Premium, Aastra Matra Gold and HP Elite.
- A consistent premium level of service, for global or local projects, thanks to a close-knitted network.

AXIANS has over 1200 employees and posted revenues of EUR 187.5 million in 2005.

### **About VINCI Energies**

VINCI Energies, an expert in the IT and energy industries, designs, implements and supports solutions for public and privately held companies, as well as for local authorities.

VINCI Energies is one of the four divisions of VINCI, the global leader in infrastructure management, construction and related services and accounts for 17% of its global sales turnover.

In 2005, VINCI Energies reported a turnover of EUR 3.4 billion and generated 30 % of its sales outside France. Vinci Energies has a workforce of 27500 and relies on a network of 700 business units, in more than 20 countries.

## **PRESS CONTACTS**

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