







## **Cloud Expertise**

Axians offers the depth and breadth of Cloud expertise and experience. Our highly skilled staff understand the technical, operational and commercial elements of cloud networking, as well as the opportunities cloud technology brings. Our consultative 1:1 approach ensures we find the right solution best suited to your organisation and operational needs and build long-term trusted relationships with our customers.

Our data centre is located within a purpose built ex-Ministry of Defence UK facilities, which are ISO 27001 accredited, fully PCI DSS v3.0 compliant and IGSoC, HMG-CESG and G-Cloud certified. Our facility is staffed 24/7/365 by security, technical and network staff for complete peace of mind.

## **Axians Cloud Services**

- Hosted email, applications and Microsoft Office 365
- Cloud voice and CRM integration
- Cloud storage and back-up
- Proactive business and network monitoring
- Cloud security products and services
- Cloud business continuity and disaster recovery services
- Private or hybrid cloud hosting
- Cloud wireless and Wi-Fi.

## Is Cloud Right for Your Organisation?

Cloud services provides you with networking simplicity. However, migrating your appliances to the Cloud requires a strategic and methodical approach.

Your existing infrastructure applications need to be assessed to determine performance, workload and redesign, within the larger context of your commercial goals, security needs and regulatory requirements, to determine whether to migrate parts or the whole of your IT infrastructure to the Cloud.

Whether you're considering introducing Cloud services, increasing your Cloud presence or migrating your entire data and voice systems to the Cloud, Axians offers a free Cloud Consultation explaining the many Cloud adoption possibilities, so that you can make better informed decisions.

# What can you migrate to the cloud?

**Email:** Avoid the constraints of limited inboxes and enjoy unlimited access.

**Desktop:** On-site or remote access, your desktop is always available.

**Applications:** Access your business applications anywhere, anytime, with cloud hosting.

**Data:** Safeguard your data with backup cloud storage.

**Voice:** Seamlessly integrate your telephone communications with CRM and IT applications for seamless joined up communication.

#### Or everything!



# **On-Premise Network**

## **Benefits**

 On-site security, if network remains closed off to customers and partners.

#### Costs

- Hardware and software upgrades
- Fixes and patches
- Downtime
- Performance tuning
- Customisations and integrations
- Maintenance
- Security
- Pen Testing
- Training
- IT Personnel
- Storage and back-up



# **Cloud Network**

## **Benefits**

- Low Cost of Adpotion
- Speed and flexibility of deplyment
- Keeping abreast of IT evolution
- Security and disaster recovery
- Remote working
- Real-time access to latest software releases
- No maintenance or upgrades required

## Costs

- Subscription fee
- Implementation
- Configuration

## **Axians Cloud Solutions**

## Infrastructure in the cloud

We provide end-to-end products and services for robust IT Cloud networking. We monitor business traffic collecting details of imports and exports executed by internal users and tracking cross-boundary information exchange. We also collect information on the use of any externally visible interfaces and alerts from content checking and quarantining services.

Our Comprehensive Security monitors activities from users accessing your most sensitive data. We check workstation connectivity, connected peripherals and data ports. Regularly monitoring enables us to profile normal user activity to enable detection of abnormal behaviour.

- High speed internet connectivity on public, private and hybrid Cloud infrastructures
- Enterprise email functionality
- Telephone over the internet at a fraction of the cost
- Integrated mobile and landline telephony with your CRM system to engage your customers more effectively

## **Managed Mobility**

We support your mobile and remote workers.

- Bring your own device (BYOD) strategy and implementation
- for data and asset protection
- Cloud wireless and Wi-Fi analytics
- Remote desktop services
- Application Hosting
- We host core business applications
- Websites and eCommerce
- Microsoft Office 365, CRM, Sharepoint and Lync to enable you to collaborate, communicate and share information quickly and easily

#### **Clever Communications**

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- Websites and eCommerce
- Microsoft Office 365, CRM, Sharepoint and Lync to enable you to collaborate, communicate and share information

## **Key Cloud Benefits**

#### **Low Cost**

Cloud services provide a low cost of adoption, as well as longterm cost savings.

#### **Speed & Flexibility of Deployment**

Companies are able to quickly and easily scale to meetmarket and workforce demands, as well as support the industry trend towards an increasing number of remote workers.

### **Keeping Abreast of IT Evolution**

Access your business applications anywhere, anytime, with cloud hosting Cloud hosted services offer the latest systems and software, ensuring that you always benefit from the latest technology innovations, without the headache of physically managing installations and upgrades.

#### **Security & Disaster Recovery**

Cloud-based networks offer significantly faster data and systems recovery, reducing the threat of down-time for your organisation.

## **Remote Working**

Seamlessly Being able to work anywhere, anytime for remote and traveling workers.

## Why Choose Axians?

Whether your goals are to take advantage of new technology capabilities, simplify network management, safeguard data or reduce operating costs, we can supply all your infrastructure requirements, and support you with:

- Knowledge and Expertise
- Customer-Centric Approach
- IT Support Excellence





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