axians

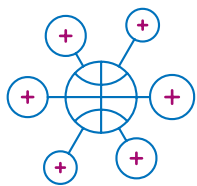# Gaining a competitive advantage through increased productivity

Axians SD-WAN service

Ensuring your network is:

- Optimised to support digital transformation, both now and into the future
- Supported by experts who are committed to customer excellence
- Smart - boosting innovation, productivity and user satisfaction
- Underpins your organisation's strategic ambitions
- Resilient and secure

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Transforming the way you work at pace

In a constantly changing world your digital transformation requirements need to be delivered at pace, but also with agility and care. You need to maintain operational resilience, strong profits and sustainability, while improving staff wellbeing, effectiveness and efficiency. Working with Axians UK you will benefit from the latest technological advancements to give you a competitive edge. We will help you to run faster and empower your organisation by providing highly-secure, tailored, modern networking solutions that underpin your digital strategy.

Tailored, modern networking solutions that underpin your digital strategy

Boosting innovation and productivity

The rapid advance of networking technology in recent years, and introduction of Software Defined Wide Area Networking (SD-WAN), has led to a step change in networking. Evolving operational needs and a ten-fold increase of applications being introduced across most organisations, means that there is now a need for more dynamic and intelligent networking. Axians UK is a trusted partner who can deliver your network needs with utmost care and expertise.

SD-WAN empowers digital transformation, providing revolutionary enhancements in how networks are operated and managed - supporting the applications you've got, but also ones you don't even know you need yet.
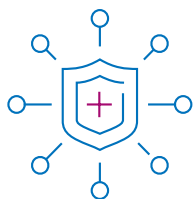
There is much to consider when selecting, deploying and managing SD-WAN. Implemented well, it helps organisations to reduce project tension and technical fatigue, and frees up valuable resource to ensure a strong return on investment.

If you are considering SD-WAN, or have deployed it but it is not meeting expectations, then we can help. Our experts have proven SD-WAN skills, knowledge and expertise gained from working with customers, partnering with top vendors and investing heavily in lab facilities. This all helps us deliver services that can give organisations a competitive advantage.

Delivering your network needs with utmost care and expertise

In 2017 we collaboratively designed and deployed SD-WAN technology across regional offices for a vital ministerial department in the UK government. This included a multi-year managed services agreement that has been extended in 2022.

Mitigating risk and maintaining your security posture

We recognise that implementing SD-WAN also increases demands on your network security architecture. It drives a subsequent security evolution that has introduced secure access service edge (SASE) and new technologies such as CASB, firewall as a service that enable uninterrupted access for users, no matter where they are located and underpin a zero trust approach.

Our team initially evaluates your security posture and ensure all areas are covered. Deploying SD-WAN with Axians UK will enhance your security by offering centralised management of policies, as well as authentication and monitoring activity once across your local networks and remote sites, regardless of the deployment model, and will mitigate risk by providing increased visibility and control.

SD-WAN also enables your system to make smart decisions about routing traffic and dealing with changes to improve your security position. Our cybersecurity services help detect and respond to both malicious and non-malicious, internal, and external threats, keeping your information secure. Our subject matter experts, processes, and technology will continue to improve your security robustness while preventing, detecting, analysing, and responding to cybersecurity incidents.

Our cybersecurity services help detect and respond to both malicious and non-malicious internal and external threats

Greater productivity >

Faster rollout of new sites or services >

SD-WAN tailored to meet your needs

Axians UK is seen as a 'safe pair of hands' by leading SD-WAN vendors and for good reason. We have a strong history in the development, deployment and management of large, complex, business critical networks.

Our deep technical knowledge of underlay technologies combined with our SD-WAN experience and expertise means that we implement tailored solutions. We adapt our services to meet your needs by designing and deploying a vendor agnostic SD-WAN solution on your network for you to manage, delivering it 'as-a-service', or even as an outsourced managed service.

Axians UK is seen as a 'safe pair of hands' by leading SD-WAN vendors

Ultimately, our managed service offering allows you to focus on running your organisation while we fast-track important technological innovations and upgrades that deliver added value back to all your business stakeholders.

Supporting your SD-WAN business case

We make it our business to make your organisation thrive through optimised digital technology. And to optimise it, we invest our time and effort in understanding your organisation.

We have a strong partnering mindset, built on care and trust. This is so important for providing you with the right solution today, but also ensuring it is fit for the future.

We can help you to build a business case that stands up to scrutiny from the highest level

Our initial in-depth exploration regarding your network requirements will identify both issues and the benefits of change. Guiding you through the full life cycle, we match intent with proven technical delivery. We implement based on our broad experience enabling us to deliver bespoke networking and cyber security solutions that meet your unique requirements.

We will work with you to deliver your tactical requirements, but also underpin your organisation's strategic ambitions. If you have deployed SD-WAN but don't believe it is delivering its true potential, or are considering deployment and concerned about integrating with your existing IT architecture, we will help you to identify the true value of SD-WAN for your organisation. We can even help you to build a business case that stands up to scrutiny from the highest level.

Faster time to market > **Gain a competitive advantage**

A managed service provides peace of mind and continuous improvement
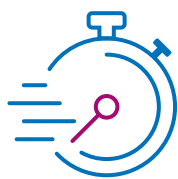
By providing you with a fully managed and comprehensive service, we take away your headache of maintaining the knowledge and resource required to run your own networks. It frees up your IT staff and eliminates the need to recruit your own experts to keep ahead of technology.

We provide you with a fully managed and comprehensive service

You will benefit from our extensive expertise, centralised support and incident management, with our teams troubleshooting issues before they impact your operation. A single pane of glass configuration with SD-WAN means that we can manage and monitor your networks to reduce cost and complexity, while increasing your speed to change. In-depth reporting of application performance across your network also provides high visibility and peace of mind.

Using Axians UK to deploy and manage your SD-WAN will enable us to centrally orchestrate the management of your network, improving application performance, delivering productivity gains, and enhancing the user experience. Our managed service can deliver optimum carrier combinations, managing multiple underlay providers with ease across multiple networks and countries to give you the best results.

Bottomline benefits of SD-WAN

In partnership with the respective vendors we can provide flexible commercial models.

Our in-depth understanding of SD-WAN gives us confidence to design and deploy a vendor agnostic SD-WAN solution on your network for you to manage, or we can deliver it 'as-a-service' that moves your cost from CapEX to OpEX. This also means you no longer have to budget for unexpected hardware maintenance and upgrades, and there is no depreciation.

The full benefits of SD-WAN's value lies in greater productivity and future-proofing the digital backbone of your organisation. Shifting to a smarter network will enable the faster rollout of new sites or services, faster time to market and faster time to organisational success – that will give your organisation a competitive advantage.

Smarter networks enable faster time to organisational success

About Axians UK

We deliver transformative solutions that accelerate your ambitions in an ever-changing world. Whether you need tried-and-tested platforms or cutting-edge innovation, we commit to customer excellence and invest in long-term thinking.

We operate at the heart of digital transformation delivering a range of solutions and services in applications, cloud, cybersecurity, managed network services, data systems and centres, enterprise networks and telecom infrastructures.

We support private and public sectors, carriers and service providers, including organisations that have complex networking requirements across several, hundreds or even thousands of sites. And includes a vital ministerial department in the UK government, national infrastructure and emergency services and global asset managers, recruiters, and retailers among others.

Transformative enhancements in how networks are operated and managed

'Axians delivered an almost silent network. Our operation is in a much better space now, and our network runs far better than it did before. And it's clear that Axians takes our vision and network personally, and so does whatever it can to assist us'

Global Director of Information Security & Infrastructure Services, global recruitment organisation

'Our staff can now enjoy considerable improvements to applications through innovative network technology that supports employee productivity'

A vital ministerial department in the UK government.

'It's the closest I have experienced to the perfect project'

Head of Operations, EMEA, a leading global real estate services company

Incredible people, empowered to deliver

The strength of Axians' worldwide network means you can rely on our global knowledge, our people's expertise and local experience to deploy technology that achieves critical operational outcomes, wherever you are, and whatever your need.

Boosting innovation, productivity and user satisfaction, we enable transformation and growth with our ability to connect technology to business outcomes, and deliver revolutionary projects for ambitious organisations.

Part of VINCI Energies

A network of companies helping organisations boost the reliability, safety and efficiency of their energy, transport and communication infrastructure around the world.

VINCI ENERGIES

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Find out how we can transform your world through technology

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